

# REMOTE

SCALE GLOBALLY. SAVE MASSIVELY.

BUILD HIGH-PERFORMANCE TEAMS ACROSS

BORDERS - WITHOUT THE PAYROLL BLOAT







## WHAT IT IS

Remote TAAS is an embedded recruitment and talent strategy solution that helps growth-stage companies hire top global talent – across tech, sales, finance, operations, and marketing – while saving up to 80% in payroll costs.

We help you access highly skilled professionals in regions like:

- > The Philippines (Finance, Ops, Admin, Sales, Support)
- > South Africa (Sales Development, Engineering, PMs)
- > Latin America (Developers)

Our embedded recruiters and global sourcing tools build entire teams for less than the cost of one local hire.



## WHO IT'S FOR

- > Funded startups and scale-ups looking to grow headcount without growing burn
- > Product companies needing to launch faster, sell more, and stay lean
- > Tech-enabled service businesses expanding ops
- > Founders hiring their first GTM, marketing, finance, or delivery teams

# WHY IT WORKS: COST COMPARISON

Role	US avg monthly salary	Global avg via NDK (USD)	Savings
Finance Analyst	\$7,500	\$1,200 (Philippines)	~84%
Sales Development Rep	\$6,000	\$2,000 (South Africa)	~67%
Full-stack Developer	\$9,000	\$2,800 (Latin America)	~69%
PM / Delivery Manager	\$8,500	\$2,900 (South Africa)	~66%
Marketing Specialist	\$6,500	\$1,800 (Philippines)	~72%

These are not low-skilled offshore roles—this is elite international talent hired at local market rates, working in your time zone, integrated into your team.





#### 1. Cut payroll costs by up to 80%

- > Hire the same caliber of talent at a fraction of the cost
- > Extend runway or increase team size for the same budget

#### 2. Global talent reach, local insight

- > We handle talent search in emerging regions like PH, LATAM, South Africa
- > Embedded recruiter + AI sourcing stack tailored to local markets

#### 3. Faster scaling for growth mode companies

- > Build teams in weeks, not months
- > From 1 hire to 20+ scale hiring without scaling internal TA

#### 4. Full coverage across functions

- > Tech: Developers, QA, DevOps
- > GTM: SDRs, AEs, RevOps
- > Support: CS, Finance, Admin, Ops
- > Creative: Designers, Marketers, Content

#### 5. No compromise on quality

- > Candidates pre-vetted for English fluency, cultural fit, remote experience
- Local salary intelligence + hiring etiquette embedded into process

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1. Discovery and role scoping

We define what you need, where you can hire, and salary benchmarking by region

2. Embedded recruiter activated

Our expert plugs into your team with a sourcing plan and outreach engine

3. Global candidate search

Talent sourced from our networks, local market mapping and Al-driven search

4. Interviews and offers

You run lean, structured interviews. We manage pipeline and offers

5. Onboarding

We guide on engagement





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